



**Reference no. : 001/092023**

**Expression of Interest for EuroPride 2023  
Bar Set-Up, Operation and Dismantling Services in two  
separate and distinct areas:  
Piazza Tritoni and Fosos in Floriana**

**Date Published : 3rd August 2023  
Deadline for submission of offers : 16th August 2023**

**Subject:**

Expression of Interest for EuroPride 2023 - Bar Set-Up, Operation and Dismantling Services in two separate and distinct areas - Pjazza Tritoni and Fosos in Floriana.

**About EuroPride 2023:**

EuroPride is one of the most anticipated events in Europe, celebrating diversity, equality, and inclusion within the LGBTQ+ community. This grand celebration unites people from all walks of life, spreading messages of love, acceptance, and empowerment. We understand the significance of EuroPride 2023 and are enthusiastic about contributing to its success by providing top-notch bar set-up and dismantling services at the designated locations.

1. **Pride Village at Plaza Tritoni** - Everyday from the 7th till the 17th September 2023 - Opened all throughout the day but key events from 18:00 till midnight;
2. **Fosos, Floriana** - The venue that will house the main concert on the 16th September. This event will start from around 16:00 up till 23:00.

**Scope of Services Needed:**

This expression of interest is asking the bidder to handle all aspects of the bar set-up, operation and dismantling process for both areas, separate or joined. The issuer would like a team of skilled professionals who specialize in event logistics, ensuring a seamless and efficient execution of the following services:

- **Design and Layout:** To work closely with EuroPride organizers to create an inviting and aesthetically pleasing bar set-up that complements the event's theme and atmosphere.
- **Equipment and Infrastructure:** To provide high-quality bar counters, shelves, glassware, refrigeration units, and other essential equipment to facilitate smooth bar operations.
- **Licensing and Compliance:** To ensure that all necessary permits and licenses are obtained for the legal operation of the bar at both locations.
- **Trained Staff:** To have sufficient and adequate skilled bartenders and service staff, who are LGBTIQ-friendly, to offer a diverse selection of beverages and exceptional service to event attendees.
- **Efficient Dismantling:** To swiftly and efficiently dismantle the bar set-up, once the event concludes, adhering to all safety protocols and leaving the locations in pristine condition.
- **Environmentally Responsible:** To ensure that all services are environmentally sustainable, and any waste generated during the dismantling process will be responsibly disposed of or recycled.

**Criteria for choosing the right partner/s:**

Interested parties are being invited to bid separately for one or the two locations. In both cases, bidders must detail the way they want to work with the issuer - partnership, profit-sharing and/or service agreement. The most advantageous offer will be given priority.

The winning bidder for one location cannot also be awarded the operation of the bar in the other location. In other words, the issuer will ensure that Pjazza Tritoni and Fosos will be operated by two different contractors.

Due consideration will be also given to:

- **Experience:** Experience in event management and bar services, to have successfully executed similar projects in the past, demonstrating proficiency in handling high-profile events.
- **Reliability:** Understanding of the importance of timelines, and reliability to deliver services promptly, without compromising on quality.
- **Customer-Oriented Approach:** Client satisfaction is the utmost priority, and respect to the LGBTIQ+ community is crucial to meet the specific needs and preferences of the event.
- **Technology:** The use of new technology, such as but not limited to RFID, to ease the security and flow of people waiting to be served.

The application needs to be sent by Wednesday 16<sup>th</sup> August at noon (12.00pm) to: 'Allied Rainbow Communities, 19, Triq San Mark, Valletta – VLT1362'.

Each application must be also submitted via email to [hello@europride2023.mt](mailto:hello@europride2023.mt) by Wednesday 16th August at noon (12.00pm). The email subject should be: 'Offer for Bars at Pride Village and Main Concert'.

The Selection Process will be carried out by a specifically set Adjudication Board created by Allied Rainbow Communities.

**Clarifications:**

	Date
Deadline for the request of any additional information from the issuer. Such requests need to be sent on <a href="mailto:hello@europride2023.mt">hello@europride2023.mt</a> .	10 August 2023
Last date on which additional information can be published by the issuer on its website.	12 August 2023
Deadline for the submission of the Expression of Interest.	16 August 2023

**Pricing:**

Bidders must provide a total amount for the entire project. All prices must be itemised and stated in Euros, including VAT and any other taxes applicable in such case.

Prices must clearly indicate the cost of each item and also include transportation and any other requirements that must be met in order to achieve the desired result during the event.

Whilst prices should be kept in line with the current market pricing, the successful bidder needs to showcase a clear price versus quality approach.

Only proposals submitted under this solicitation by the deadline specified in the document will be considered and accepted.

The issuer reserves the right to modify and / or cancel this call, if necessary, and cannot be held responsible or liable in any way for any costs and / or damages incurred by those who submit their offers.

**Resources:**

By submitting such an application, bidders are responsible for procuring all the technical and human resources necessary for the smooth running of the daily event operations in Pjazza Tritoni and of the main concert at Fosos in Floriana.

In this sense, Allied Rainbow Communities asks for the following key factors and a list of documents to be attached to the proposal.

**1. Bar Layout**

The bidders must include a detailed bar layout.

**2. Key Experts**

The bidders must recruit a list of key experts.

Such a list revolves around:

- a. Experienced Leader
- b. Experienced Supervisor
- c. Experienced Bar-staff
- d. Experienced back-end handler
- e. Experienced Manager

All the experts need to have a vast experience in the production of large-scale events.

Bidders also need to submit the following documentation for each key expert:

- a. A Curriculum Vitae
- b. The list of large-scale productions done by the key experts in the last five (5) years
- c. A statement of availability and exclusivity

**3. System to be used**

The bidders must highlight their planned method of set-up, operation (including the potential use of new technology) and dismantling of the bar.

**Conclusion:**

We are thrilled at the prospect of being a part of EuroPride 2023 and are confident that our bar set-up and dismantling services will contribute significantly to the overall success of the event.

Our team is committed to excellence, and we are eager to bring our expertise and enthusiasm to EuroPride 2023.

We kindly request an opportunity to discuss the project further and address any specific requirements or questions you may have. Thank you for considering our expression of interest.

Looking forward to the possibility of working together and making EuroPride 2023 an unforgettable celebration.

**Annex A - Form to be used in response to the Expression of Interest**

**Details of Provider**

<b>Name of Provider</b>
<b>In case of company - name of director/partner</b>
<b>Address</b>
<b>Email Address</b>
<b>Tel.No</b>
<b>Website</b>
<b>Mob. Phone Number</b>
<b>Company Reg. Number</b>
<b>VAT Reg. Number</b>
<b>Signature</b>
<b>I.D Card Number</b>
<b>General Information about the bidder. Please attach CV.</b>